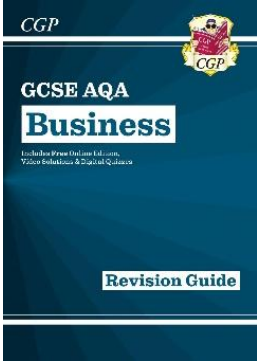
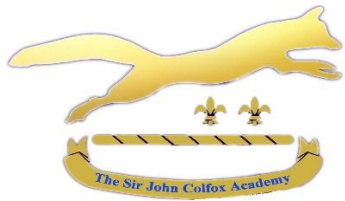


Exam Board	Recommended revision guide	Support available in school
<p style="text-align: center;"><b>AQA</b></p>		<p>Drop-in support for your weekly revision task is available at the following times:</p> <p>Tuesday Lunchtime – A207 – Mrs David</p> <p>Tuesday After school – A207 – Mr Hardinge</p>



# Business



## Revision Schedule 2025-26

Useful online resources	Exam date(s)
<p><a href="#">AQA   GCSE   Business   Assessment resources</a></p> <p><b>Youtube – <a href="#">Bizconsesh</a> – Make sure you select AQA Paper 1 or AQA Paper 2</b></p> <p><b>Seneca Learning (make sure you select the AQA Specification for GCSE Business)</b>  <a href="https://senecalearning.com/en-GB/">https://senecalearning.com/en-GB/</a></p>	<p>Paper 1 – Monday 11<sup>th</sup> May</p> <p>Paper 2 – Thursday 21<sup>st</sup> May</p>

**September**

Week beginning...	Topic	Content to revise	Complete (tick)	Knowledge test score	Weeks left
<b>Monday 8<sup>th</sup></b>	Business Ownership / Basic calculations	Limited/Unlimited liability, Sole traders, Partnerships, Private and Public Limited Companies, Fixed and Variable Costs, Revenue, Profit/Loss. <a href="#">Business Ownership Structures - GCSE Business &amp; A Level Business</a> <a href="#">GCSE Business - Sole Traders</a> <a href="#">GCSE Business - Partnerships</a> <a href="#">Private Limited Companies</a> <a href="#">Public Limited Companies</a> <a href="#">Limited Liability - GCSE Business &amp; A Level Business</a> <a href="#">How to calculate Average Unit Costs?</a> <a href="#">Calculating Profit</a> <a href="#">Profit - AQA GCSE Business Formula #shorts</a> <a href="#">AQA formula to learn - GCSE Business</a>			32
<b>Monday 15<sup>th</sup></b>	Production methods / contracts of employment	Job production, Flow production, Full time vs. Part time, Job-share, Zero-hours. <a href="#">Job Production</a> <a href="#">Flow Production</a> <a href="#">Understanding Employment Contracts - GCSE Business Studies</a> <a href="#">Revision - OCR, Edexcel, AQA</a>			31
<b>Monday 22<sup>nd</sup></b>	Organisational structures / Economic changes	Tall and Flat organisational structures, Delaying, Chain of Command, Span of Control, Delegation, Centralisation and Decentralisation. <a href="#">Understanding Organisational Structures - GCSE Business Studies</a> <a href="#">Revision - OCR, Edexcel, AQA</a> <a href="#">Employee Organisation</a> <a href="#">Why have an organisational structure?</a> <a href="#">Flat Structures - Pros/Cons</a> <a href="#">Tall Structures - Pros/Cons</a> <a href="#">Centralised Structures vs. Decentralised Structures</a> <a href="#">What is an Interest Rate?</a> <a href="#">Impact of Interest Rate Changes - GCSE &amp; A Level Business</a> <a href="#">The Impact of Unemployment - GCSE Business Studies Revision- OCR, Edexcel, AQA - External Influences</a> <a href="#">Impact of Unemployment</a> <a href="#">Globalisation - GCSE Business &amp; A Level Business</a> <a href="#">Competitive Environment</a>			30

<b>Monday 29<sup>th</sup></b>	Stakeholders / Quality	<p>Main stakeholders of businesses and their objectives. Impact of business activity on stakeholders and the impact they have on businesses. Concept of quality, Quality Control, Quality Assurance, Total Quality Management (TQM).</p> <p><a href="#">What are Stakeholders?</a>  <a href="#">Stakeholder Conflicts</a>  <a href="#">What are Stakeholders?</a>  <a href="#">What Are Stakeholders? - GCSE Business Studies Revision - OCR, Edexcel, AQA    BizzWizard</a></p>			29
<b>October</b>					
<b>Monday 6<sup>th</sup></b>	Customer service / entrepreneurs & enterprise	<p>Customer service, entrepreneurs – including their characteristics and objectives, enterprise, risk and reward of entrepreneurship.</p> <p><a href="#">What is Customer Service? - GCSE Business Studies Revision - OCR, Edexcel, AQA - BizzWizard</a>  <a href="#">The Importance of Customer Service - GCSE Business Studies Revision - OCR, Edexcel, AQA - BizzWizard</a>  <a href="#">What is Customer Service?</a>  <a href="#">Customer Service Methods - YouTube</a>  <a href="#">GCSE Business - The Role of Enterprise</a>  <a href="#">What is an entrepreneur?</a></p>			28
<b>Monday 13<sup>th</sup></b>	Training / Motivation	<p>Induction training, On-the job and Off-the job training, Motivation, Financial &amp; non-financial motivators. Benefits of training and motivation.</p> <p><a href="#">Why training is good for employees and employers?</a>  <a href="#">AQA GCSE Business HR- Training</a>  <a href="#">On The Job vs. Off The Job Training</a>  <a href="#">Financial &amp; Non-Financial Methods of Motivation</a></p>			27
<b>Monday 20<sup>th</sup></b>	Competition / Recruitment	<p>Competition, direct and indirect competition, how businesses compete, internal and external recruitment, job analysis, job description, person specification, selection methods e.g. CV, application form, interviews, references.</p> <p><a href="#">GCSE Business - How Businesses Compete</a>  <a href="#">Competitive Environment</a>  <a href="#">Why Do Businesses Recruit? - GCSE Business Studies - OCR, Edexcel, AQA - Importance of Recruitment</a>  <a href="#">Recruitment and Selection Process - GCSE Business</a>  <a href="#">The Recruitment Process Explained - GCSE Business Studies Revision - OCR, Edexcel, AQA</a>  <a href="#">Recruitment and Selection - GCSE Business &amp; A Level Business</a></p>			26

<b>Monday 27<sup>th</sup></b>	Sectors of production (sectors of the economy) / Exchange rates	Primary, Secondary and Tertiary sectors, Exchange rate, Strong/Weak Pound, Imports, Exports, SPICED and WPIDEC to understand the impact of exchange rates. <a href="#">Business Sectors</a> <a href="#">Exchange Rates</a> <a href="#">Exchange Rate Impacts</a> <a href="#">AQA GCSE Business Studies - Unit 2: Exchange Rates GCSE</a>			25
<b>November</b>					
<b>Monday 3<sup>rd</sup></b>	Lean production	Just-in-Time (JIT) and Just-in-Case (JIC) stock control, Lean Production, Kaizen.			24
<b>Monday 10<sup>th</sup></b> <b>(Mock Week 1)</b>	Mock preparation	Review your least confident topics since the start of the year. Make sure you know exactly what you will be tested on in the mock.			23
<b>Monday 17<sup>th</sup></b> <b>(Mock week 2)</b>	Mock preparation	Review your least confident topics since the start of the year. Make sure you know exactly what you will be tested on in the mock.			22
<b>Monday 24<sup>th</sup></b>	<b>Unit 1 – Business in the real world</b> 3.1.1 Purpose & Nature of Business 3.1.2 Ownership	Goods, Services, Opportunity Cost, Factors of production, Primary, Secondary and Tertiary sectors, Entrepreneur (Characteristics and Objectives), Limited/Unlimited liability, Sole traders, Partnerships, Private and Public Limited Companies, Not for Profit organisations.			21
<b>December</b>					
<b>Monday 1<sup>st</sup></b>	<b>Unit 1 – Business in the real world</b> 3.1.3 Setting Business Aims & objectives 3.1.4 stakeholders 3.1.5 Location	Aims and Objectives, how aims and objectives vary and how they change over time, how they can be used to measure success, stakeholders, objectives of different stakeholders, conflict between stakeholders, Factors influencing the location of a business (Proximity to market, labour, raw materials, competitors, etc.)			20
<b>Monday 8<sup>th</sup></b>	<b>Unit 1 – Business in the real world</b> 3.1.6 Business Planning 3.1.7 Expanding a business	Business plan (including all of the sections of a business plan), revenue, fixed costs, variable costs, profit/loss, internal (organic) growth, external (inorganic) growth, mergers and takeovers, franchising, economies of scale, diseconomies of scale.			19

<b>Monday 15<sup>th</sup></b>	<b>Unit 2 – Influences on business</b> 3.2.1 Technology 3.2.2 Ethical & environmental considerations 3.2.3 The economic climate	ICT, e-commerce, digital communication, ethical considerations of business, environmental considerations of business, interest rates, unemployment, consumer spending.			18
<b>January</b>					
<b>Monday 5<sup>th</sup></b>	<b>Unit 2 – Influences on business</b> 3.2.4 Globalisation 3.2.5 Legislation 3.2.6 Competitive environment	Globalisation, Imports/Exports, How UK businesses compete abroad, Exchange rates, Employment legislation (law), Health and Safety law, Consumer law, Uncertainty and risks businesses face.			17
<b>Monday 12<sup>th</sup></b>	<b>Unit 3 – Business operations</b> 3.3.1 Production process 3.3.2 Procurement	Methods of production, Lean production, JIT v JIC, Factors affecting the choice of suppliers, Procurement, logistics & supply chain management.			16
<b>Monday 19<sup>th</sup></b>	<b>Unit 3 – Business operations</b> 3.3.3 The concept of quality 3.3.4 Good customer services	Customer expectations of quality, How quality is measured & how quality issues are identified (Quality Assurance and Quality Control), Total Quality Management (TQM), Good customer service, ICT and customer service.			15
<b>Monday 26<sup>th</sup> (Mock Week 1)</b>	Mock Preparation	Make sure you know exactly what is being examined in your mock and focus on your least confident areas from these topics.			14
<b>February</b>					
<b>Monday 2<sup>nd</sup> (Mock Week 2)</b>	Mock Preparation	Make sure you know exactly what is being examined in your mock and focus on your least confident areas from these topics.			13

<b>Monday 9<sup>th</sup></b>	<b>Unit 4 – Human Resources</b> 3.4.1 Organisational structures 3.4.2 Recruitment & selection	Tall and flat organisational structures, Chain of Command, Span of Control, Delegation, Centralisation, Decentralisation, Internal and External recruitment, the recruitment process, job analysis, person specification, job description, CV/Applications, Interviews, References, benefits of effective recruitment. Job contracts (full time, part time, job share, zero-hours).			12
<b>Monday 16<sup>th</sup></b>	<b>Unit 4 – Human Resources</b> 3.4.3 Motivating employees 3.4.4 Training	Motivation, Benefits of a motivated workforce, Financial and non-financial methods of motivation, Benefits of training, Methods of training including their pros and cons.			11
<b>Monday 23<sup>rd</sup></b>	<b>Unit 5 – Marketing</b> 3.5.1 Customer needs 3.5.2 Market segmentation 3.5.3 Market research	Customer needs, Market segmentation, Market Research, Quantitative and qualitative, Primary and secondary methods.			10
<b>March</b>					
<b>Monday 2<sup>nd</sup></b>	<b>Unit 5 – Marketing</b> 3.5.4 Marketing Mix: Price 3.5.4 Marketing Mix: Product	Marketing Mix, Pricing Strategies (price skimming, price penetration, competitive pricing, loss leaders, cost-plus pricing), developing new products, product differentiation and USP, product life cycle, extension strategies, Boston Matrix.			9
<b>Monday 9<sup>th</sup></b>	Unit 5 – Marketing 3.5.4 Marketing Mix: Promotion 3.5.4 Marketing Mix: Place Integrated marketing mix	Promotional methods and their pros & cons (advertising, sales promotion, PR, Sponsorship, Social Media), Factors influencing the selection of the promotional mix, Channels of distribution including e-commerce & m-commerce, Wholesalers, Retailers, Integrated nature of the marketing mix.			8
<b>Monday 16<sup>th</sup></b>	<b>3.6 Finance</b> 3.6.1 Sources of finance 3.6.2 Cash flow	Internal and external sources of finance, Cash and Cash flow forecasts, solutions to cash flow problems.			7
<b>Monday 23<sup>rd</sup></b>	<b>3.6 Finance</b> 3.6.3 Financial terms and calculations	Revenue, fixed, variable & total costs, profit / loss, Average Rate of Return.			6

<b>Monday 30<sup>th</sup></b>	<b>3.6 Finance</b> 3.6.4 Analysing the financial position of a business	Break-even charts, Income statements, Statements of financial position, assets, liabilities, cost of sales, overheads, gross profit, operating profit, net profit, Gross and Net Profit Margin.			5
<b>April</b>					
<b>Monday 6<sup>th</sup></b>	Exam technique	Using past exam questions from class or the AQA website make sure that you are okay answering MCQs, 2mks, 4mks, 6mk, 9mk & 12mk questions. You must make sure that you know how to satisfy the various command words in questions and that you are able to make use of case studies, finding hooks within them to base your answers around.			4
<b>Monday 13<sup>th</sup></b>	Exam technique	Using past exam questions from class or the AQA website make sure that you are okay answering MCQs, 2mks, 4mks, 6mk, 9mk & 12mk questions. You must make sure that you know how to satisfy the various command words in questions and that you are able to make use of case studies, finding hooks within them to base your answers around.			3
<b>Monday 20<sup>th</sup></b>	Revise areas of weakness	<ul style="list-style-type: none"> <li>• Go back and revise tricky areas that you identified in your revision</li> <li>• Double check your understanding of all the quantitative skills listed in the specification especially averages, %s and % changes – remember 10% of the marks for each paper are coming from quantitative skills questions</li> <li>• Know your key terms inside out</li> <li>• Go back and refresh yourself of the exam technique required for success for every question type</li> </ul> <p><b>Suggested activities:</b> Watch any of the revision blast videos on the Tutor2u website, use past paper questions from the AQA website, test yourself using flash cards or the revision material you have made over the course of this year.</p>			2

<p><b>Monday 27<sup>th</sup></b></p>	<p>Revise areas of weakness</p>	<ul style="list-style-type: none"> <li>• Go back and revise tricky areas that you identified in your revision</li> <li>• Double check your understanding of all the quantitative skills listed in the specification especially averages, %s and % changes – remember 10% of the marks for each paper are coming from quantitative skills questions</li> <li>• Know your key terms inside out</li> <li>• Go back and refresh yourself of the exam technique required for success for every question type</li> </ul> <p><b>Suggested activities:</b> Watch any of the revision blast videos on the Tutor2u website, use past paper questions from the AQA website, test yourself using flash cards or the revision material you have made over the course of this year.</p>			<p>1</p>
<p><b>May</b></p>					
<p><b>Monday 4<sup>th</sup></b></p>	<p>Revise areas of weakness</p>	<ul style="list-style-type: none"> <li>• Go back and revise tricky areas that you identified in your revision</li> <li>• Double check your understanding of all the quantitative skills listed in the specification especially averages, %s and % changes – remember 10% of the marks for each paper are coming from quantitative skills questions</li> <li>• Know your key terms inside out</li> <li>• Go back and refresh yourself of the exam technique required for success for every question type</li> <li>• Read and annotate case studies carefully, read every question twice, look at the number of marks for each question and ensure your answer meets the demands of the question</li> <li>• REMEMBER, AN ANSWER IS ONLY GOOD IF IT ANSWERS THE QUESTION SET!</li> </ul> <p><b>Suggested activities:</b> Watch any of the revision blast videos on the Tutor2u website, use past paper questions from the AQA website, test yourself using flash cards.</p>			<p>0</p>

<b>Monday 11<sup>th</sup></b>	Final preparations	Monday 11 <sup>th</sup> = Paper 1 (Business in the real world, Changes in Business, HR and Operations) Revise areas for Paper 2 – (Business in the real world, Changes in Business, Marketing and Finance)			0
<b>Monday 18<sup>th</sup></b>	Final Preparations	Revise areas for Paper 2. Thursday 21 <sup>st</sup> = Paper 2 (Business in the real world, Changes in Business Marketing and Finance)			0

**Well done for completing GCSE Business 😊**